

# APNIC EC Meeting Minutes

Meeting held at the Kuala Lumpur Conference Centre, Kuala Lumpur, Malaysia  
Monday, 1st March 2010

*Meeting Start: 9:20 am (UTC +0800)*

## Present

Akinori Maemura (Chair)  
Che-Hoo Cheng  
Kuo-Wei Wu  
Hyun-Joon Kwon  
James Spenceley  
Ma Yan  
Paul Wilson

Geoff Huston (minutes)  
Richard Brown  
Irene Chan  
Connie Chan

## Apologies

Jian Zhang

## Agenda

1. Agenda Bashing
2. Review of Minutes and Action List Review
3. Financial Report
4. Director-General's Report
5. Post IPv4 Depletion Scenarios
6. AOB
  - a. Non-Member Fee Proposal
  - b. Correspondence from KISA
  - c. Membership Reporting Procedures
  - d. Procedures for EC Chair

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## Minutes

### 1. Agenda Bashing

A number of items were added to the agenda, under AOB.

### 2. Minutes of Last Meeting and Matters Arising

The minutes from the meeting of 18 February 2010, were approved.

**Action ec-10-002:** Secretariat to publish minutes of the February 18 meeting

### **3. Financial Report**

Irene Chan reported to the EC on the audited financial report for 2009 (attached).

As a result of the annual audit (carried out for the first time by Ernst and Young), the auditors requested three changes to the APNIC financial statement for 2009:

- Movement of ISIF funds to a restricted account.
- The treatment of the payment to the Australian Taxation Office (ATO) as a receivable, pending the outcome of the objection that has been lodged with the (ATO) over their decision to rescind the previous private ruling.
- Amortization of make good provision in lease to be recorded in expenses.

It was noted that the auditor found no material exceptions during their audit and required no material changes to APNIC's accounts or financial reports.

The Audited 2009 Financial Report was unanimously accepted by the EC as a true and fair view of the financial position of APNIC Pty Ltd as of 31 December 2009, and its performance for the year ended on that date.

### **4. Director-General's Report**

The D-G reported on a number of notable meetings scheduled for the week of APNIC 29, with officials of the Malaysian government, with John Earls and representatives of the Nanyang Technological University regarding the APNIC Survey for 2011, with representatives of NIXI (including the NIXI CEO, President and Secretary and others, regarding the NIR negotiations), and with the INFOCOMM Development Agency of Singapore. This was in addition to the normal agenda for the week, plus regular meetings including the AP\* Retreat, APIA Board, and SIG Chairs meetings.

The D-G reported that the community consultation meeting on the subject of the proposal before the ITU-T, namely for the ITU-T to become an IPv6 registry and for the establishment of Country Internet Registries, had elicited much comment and interest in the Asia Pacific community. The community consultation meeting would be chaired jointly if possible by representatives of industry and government, and would incorporate public participation both from the floor and from remote participants. Any statements produced as an outcome of the community consultation meeting would be conveyed to the forthcoming March meeting of the ITU-T IPv6 Group.

The D-G presented to the EC the annual D-G's report to APNIC members, to be presented to the Members' Meeting at APNIC.

### **5. Post IPv4 Depletion Scenarios**

The EC discussed the possible scenarios relating to the exhaustion of the unallocated pool of IPv4 addresses, and the roles that APNIC may undertake in such scenarios.

### **6. AOB**

#### **a. Non-Member Fee Proposal**

The EC resumed consideration of the non-member fee proposal (attached). The EC clarified that this fee would apply to those entities who had an existing non-member service agreement with APNIC.

The EC unanimously determined the adopt this non-member fee schedule, effective as of 1 January 2011, using Option C.1 in the proposal.

**Action ec-10-003:** Secretariat to proceed with implementation of the non-member fee schedule, with an adoption date of 1 January 2011

**b. Correspondence from KISA**

The EC is in receipt of correspondence from the Korea Internet & Security Agency (KISA). The Executive Secretary will provide a response to KISA, as per the EC's consideration of these matters.

**c. Membership Reporting Procedures**

The EC considered the procedures relating to the manner in which queries from members are handled by the Secretariat. The EC provided the following additional guidance to the Secretariat:

Member queries relating to the decisions taken by the Executive Council of APNIC, the finances of APNIC, the conduct of member meetings, membership votes and questions relating to corporate governance of APNIC should be addressed to the EC. Any such queries addressed to the APNIC Secretariat are to be redirected to the EC via the Executive Secretary.

The Secretariat was requested to notify correspondents of redirection of their queries to the EC, as appropriate.

The Secretariat was requested to draft a more detailed guideline for EC consideration, as to what categories of information APNIC should be provided by the Secretariat in answer to future queries, and what should be provided by the EC.

**Action ec-10-004:** Secretariat to draft query handling guidelines, for EC review and approval

**d. Procedures for EC Chair Term of Office**

The EC reviewed the procedures for the election of officers of the EC as defined in the ByLaws of the Company, noting the term of office of the Chair, as defined in paragraph 38 of the ByLaws.

**Next Scheduled Meeting**

22 April 2010, Teleconference

**Meeting closed:** 12:40 pm (UTC+1000)

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## Summary of Action Items

- Action ec-10-002:** Secretariat to publish minutes of the February 18 meeting
- Action ec-10-003:** Secretariat to proceed with implementation of the non-member fee schedule, with an adoption date of 1 January 2011
- Action ec-10-004:** Secretariat to draft query handling guidelines, for EC review and approval

**APNIC Pty Ltd**

**ABN: 42 081 528 010**

**Special Purpose Financial Report  
31 December 2009**

# DIRECTOR REPORT

Your director presents his report on the Company for the year ended 31 December 2009.

## **Director**

The following person was a director of APNIC Pty Ltd during the whole of the financial year and up to the date of this report:

Paul Byron Wilson

## **Principal activities**

The Company's principal activity during the year was to act as a non-profit internet registry organisation for the Asia-Pacific region.

There were no significant changes in the nature of the activities of the Company during the year.

## **Dividends - APNIC Pty Ltd**

The Company does not pay or declare dividends due to its non-profit status as determined by its constituent documents.

## **Review of operations**

The operating profit after income tax amounted to \$145,054 (2008: \$151,751 loss). The prior year loss is mainly attributable to the impairment of available for sale assets of \$334,821. No such impairment was recorded in the current year due to the increase in the investment's market value.

## **Significant changes in the state of affairs**

There were no significant changes in the state of affairs of the Company during the financial year ended 31 December 2009.

## **Matters subsequent to the end of the financial year**

There have been no matters of significance subsequent to the end of the year.

## **Likely developments and expected results of operations**

Information on likely developments in the company's operations and the expected results of operations have not been included in this report because the director believes it would be likely to result in unreasonable prejudice to the company.

## **Environmental regulation**

The Company is not subject to significant environmental regulation.

## **Shares under option**

No shares of APNIC Pty Ltd were issued under option at the date of this report.

## **Insurance of officers**

During the financial year, the Company paid a premium of \$23,800 (2008: \$23,800) to insure the director, officeholders (including executive council) and staff of the Company.

The liabilities insured are costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of the Company.

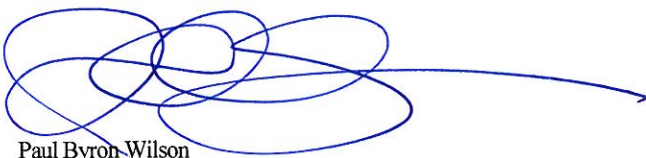
## **Proceedings on behalf of the company**

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

## **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 3.

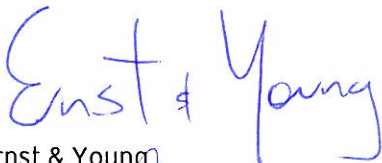


Paul Byron Wilson  
Director

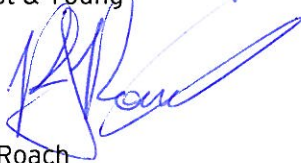
11 FEBRUARY 2010

## Auditor's Independence Declaration to the Director of APNIC Pty Ltd

In relation to our audit of the financial report of APNIC Pty Ltd for the financial year ended 31 December 2009, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the Corporations Act 2001 or any applicable code of professional conduct.

A handwritten signature in blue ink that reads 'Ernst & Young'.

Ernst & Young

A handwritten signature in blue ink, likely of Ric Roach, written over the printed name.

Ric Roach  
Partner  
Brisbane  
11 February 2010

APNIC Pty Ltd

# Income Statement

FOR THE YEAR ENDED 31 DECEMBER 2009

	Notes	2009 \$	2008 \$
<b>Revenue from continuing operations</b>	2	10,944,237	9,800,845
Other income	3	644,773	896,608
Expenses			
Foreign exchange gain/(loss)		(38,262)	71,832
Communications & meeting expenses		(275,013)	(321,259)
Computer expenses		(381,519)	(164,196)
Contributions to ICANN		(358,696)	(236,503)
Depreciation expense		(718,927)	(638,668)
Employee benefits expense		(6,215,063)	(5,738,805)
Impairment expense		-	(334,821)
Insurance		(133,822)	(122,462)
Loss on disposal of fixed assets		(2,137)	(9,873)
Membership fees		(69,496)	(58,282)
Occupancy expenses		(639,592)	(586,533)
Professional fees		(591,140)	(552,659)
Travel expenses		(1,404,359)	(1,359,756)
Other expenses		(567,100)	(649,797)
<b>Profit / (Loss) before income tax</b>		193,884	(4,329)
Income tax expense	4	(48,830)	(147,422)
<b>Profit / (Loss) from continuing operations</b>		145,054	(151,751)
<b>Profit / (Loss) attributed to APNIC Pty Ltd</b>		145,054	(151,751)

*The above income statement should be read in conjunction with the accompanying notes.*



**APNIC Pty Ltd**  
**Balance Sheet**  
AS AT 31 DECEMBER 2009

	<i>Notes</i>	<i>2009</i> \$	<i>2008</i> \$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	5	7,201,988	6,707,734
Restricted cash	6	145,215	136,680
Trade and other receivables	7	496,734	1,518,542
Investments		2,338,882	2,300,000
Other current assets	8	819,017	536,729
<b>Total current assets</b>		<u>11,001,836</u>	<u>11,199,685</u>
<b>Non-current assets</b>			
Property, plant and equipment	10	1,607,819	1,708,216
Investments		1,000,000	1,700,000
Other financial assets	9	1,127,795	883,201
<b>Total non-current assets</b>		<u>3,735,614</u>	<u>4,291,417</u>
<b>Total assets</b>		<u>14,737,450</u>	<u>15,491,102</u>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	11	797,990	629,651
Unearned income		4,130,987	5,383,679
Current tax liabilities	13	25,670	128,644
Provisions	12	789,472	572,228
<b>Total current liabilities</b>		<u>5,744,119</u>	<u>6,714,202</u>
<b>Non-current liabilities</b>			
Deferred tax liabilities		9,853	66,466
Provisions	14	179,866	218,550
<b>Total non-current liabilities</b>		<u>189,719</u>	<u>285,016</u>
<b>Total liabilities</b>		<u>5,933,838</u>	<u>6,999,218</u>
<b>Net Assets</b>		<u>8,803,612</u>	<u>8,491,884</u>
<b>Equity</b>			
Contributed equity	15	1	1
Reserves	16(a)	166,674	-
Retained profits	16(b)	8,636,937	8,491,883
<b>Total equity</b>		<u>8,803,612</u>	<u>8,491,884</u>

*The above balance sheet should be read in conjunction with the accompanying notes.*

APNIC Pty Ltd

## Statement of Changes in Equity

FOR THE YEAR ENDED 31 DECEMBER 2009

	2009 \$	2008 \$
<b>Total equity at the beginning of the financial year</b>	8,491,884	8,734,462
Changes in the fair value of available-for-sale financial assets, net of tax	166,674	(90,827)
Profit (Loss) for the year	145,054	(151,751)
<b>Total recognized income and expense for the year</b>	<b>311,728</b>	<b>(242,578)</b>
<b>Total equity at the end of the financial year</b>	<b>8,803,612</b>	<b>8,491,884</b>

*The above statement of changes in equity should be read in conjunction with the accompanying notes.*

APNIC Pty Ltd

# Cash Flow Statement

FOR THE YEAR ENDED 31 DECEMBER

	<i>Notes</i>	<i>2009</i> \$	<i>2008</i> \$
<b>Cash flows from operating activities</b>			
Receipts from customers		10,998,262	10,892,196
Payments to suppliers and employees		(11,079,607)	(10,746,456)
Interest received		(81,345)	145,740
Income tax paid		599,800	693,066
		(208,418)	(178,506)
<b>Net cash inflow from operating activities</b>	19	310,037	660,300
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(556,363)	(696,935)
Proceeds from sale of property, plant and equipment		5,696	7,269
<b>Net cash (outflow) inflow from investing activities</b>		(550,667)	(689,666)
<b>Net decrease in cash and cash equivalents</b>		(240,630)	(29,366)
Cash and cash equivalents at beginning of year		6,707,734	6,626,342
Decrease in term deposits maturing in the next three months		661,119	-
Effects of exchange rate changes on cash and cash equivalents		73,765	110,758
<b>Cash and cash equivalents at end of year</b>	5	7,201,988	6,707,734

*The above cash flow statement should be read in conjunction with the accompanying notes.*

# Notes to the Financial Statements

## 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial report was authorised for issue by a director's resolution dated 11 February 2010.

### (a) Basis of preparation

In the director's opinion, the Company is not a reporting entity because there are no users dependent on general purpose financial reports.

This is a special purpose financial report that has been prepared at the request of the Executive Council for the interest of APNIC members and to comply with the *Corporations Act 2001* requirements to prepare and distribute a financial report to the members and must not be used for any other purpose. The director has determined that the accounting policies adopted are appropriate to meet the needs of the members.

The requirements of Accounting Standards and other financial reporting requirements in Australia do not have mandatory applicability to APNIC Pty Ltd because it is not a "reporting entity". However, the director has determined that in order for the financial report to give a true and fair view of the company's performance, cash flows and financial position, the requirements of Accounting Standards and other professional reporting requirements relating in Australia to the measurement and recognition of assets, liabilities, revenues, expenses and equity should be complied with.

Accordingly, the director has prepared the financial report in accordance with Accounting Standards and other professional reporting requirements in Australia with the following exceptions in relation to disclosures:

AASB 7	Financial Instruments: Disclosures;
AASB 101	Presentation of Financial Statements
AASB 112	Income Taxes;
AASB 116	Property, Plant and Equipment;
AASB 124	Related Party Disclosures;
AASB 132	Financial Instruments: Disclosures and Presentation;
AASB 136	Impairment of Assets; and
AASB 137	Provisions, Contingent Liabilities and Contingent Assets.

The financial report is prepared in accordance with the historical cost convention, except for certain assets which, as noted, are at valuation. Unless otherwise stated, the accounting policies adopted are consistent with those of the previous year. Comparative information is reclassified where appropriate to enhance comparability.

### (b) Foreign currency translation

#### (i) Functional and presentation currency

The financial statements are presented in Australian dollars, which is APNIC Pty Ltd's functional and presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

# Notes to the Financial Statements

## 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

Revenue is recognised for the major business activities as follows:

#### (i) *Member fees*

Member fees are recognised on an accrual basis over the period of membership.

#### (ii) *Interest Income*

Interest income is recognised as control of a right to receive consideration for the provision of, or investment in, assets has been attained.

### (d) Income tax

The income tax expense or benefit for the period is the tax payable on the current period's taxable income based on the national income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements, and to unused tax losses.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

### (e) Cash and cash equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### (f) Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of trade receivables is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments (more than 60 days overdue) are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement in other expenses.

### (g) Impairment of assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

# Notes to the Financial Statements

## 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (h) Investments and other financial assets

The Company classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at each reporting date.

The units in the managed investment funds are classified as "available-for-sale" financial assets are subsequently carried at fair value. Unrealised gains and losses arising from changes in the fair value of non monetary securities classified as available-for-sale are recognised in equity in the available-for-sale investments revaluation reserve. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments are included in the income statement as gains and losses from investment securities.

#### *Fair value*

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models making maximum use of market inputs and relying as little as possible on entity-specific inputs.

#### *Impairment*

The Company assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of a security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss - is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments classified as available-for-sale are not reversed through the income statement.

### (i) Property, plant and equipment

#### *Acquisition*

Items of property, plant and equipment are recorded at cost.

#### *Depreciation*

Items of property, plant and equipment acquired prior to 1 January 2000 are depreciated over their estimated useful lives.

Plant and equipment	20 - 40%	reducing balance
Office furniture	20 - 25%	reducing balance
Office improvements	20 - 50%	reducing balance

APNIC assets acquired after 1 January 2000 are depreciated on a straight line basis over their expected useful life, as follows:

Plant and equipment	5 - 40%
Office furniture	5 - 7.5%
Office improvement	5 - 15%

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement. When revalued assets are sold, it is company policy to transfer the amounts included in other reserves in respect of those assets to retained earnings.

### (j) Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

### (k) Employee benefits

#### *(i) Wages and salaries, annual leave and sick leave*

Liabilities for wages and salaries, including non-monetary benefits, annual leave and accumulating sick leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

# Notes to the Financial Statements

## 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### *(ii) Long service leave*

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

### **(l) Statement of compliance**

The financial report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board, except for the disclosure requirements of the pronouncements listed in Note 1(a) above. Australian Accounting Standards that have recently been issued or amended but are not yet effective have not been adopted for the annual financial reporting year ended 31 December 2009. The director does not expect these new or amended accounting standards or interpretations to have any material effect on the measurement or recognition of the company.

# Notes to the Financial Statements

	2009 \$	2008 \$
<b>2 REVENUE</b>		
Membership income	7,863,971	6,678,051
Non-membership income	125,598	127,336
Per allocation fees	1,542,369	1,633,389
IP resource application fees	1,194,713	1,053,679
Reactivation fees	8,876	10,144
Other revenue	208,710	298,246
	<u>10,944,237</u>	<u>9,800,845</u>
<b>3 OTHER INCOME</b>		
Interest	566,854	771,499
Investment distribution income	77,919	125,109
	<u>644,773</u>	<u>896,608</u>
<b>4 INCOME TAX EXPENSE</b>		
Profit (Loss) from continuing operations before income tax expense	193,884	(4,329)
Tax at the Australian tax rate of 30% (2008 - 30%)	58,165	(1,299)
Tax effect of amounts which are not deductible (taxable) in calculating taxable income:		
Non-deductible expenses related to members	3,204,939	3,069,451
Non-assessable fees related to members	(3,214,724)	(2,920,730)
Total income tax expense	<u>48,830</u>	<u>147,422</u>
<b>5 CURRENT ASSETS – CASH ASSETS</b>		
Petty cash	400	400
Cash at bank	351,596	538,452
Short Term Deposits	6,849,992	6,168,882
	<u>7,201,988</u>	<u>6,707,734</u>
<b>6 CURRENT ASSETS – RESTRICTED CASH</b>		
Cash at bank	<u>145,215</u>	<u>136,680</u>

Restricted cash at bank represents the remaining funds for the ISIF Grant program.



# Notes to the Financial Statements

	2009 \$	2008 \$
<b>7 CURRENT ASSETS - TRADE AND OTHER RECEIVABLES</b>		
Trade receivables	499,857	1,520,808
Provision for doubtful receivables	(3,123)	(2,266)
	<u>496,734</u>	<u>1,518,542</u>
<b>8 CURRENT ASSETS – OTHER CURRENT ASSETS</b>		
Goods and services tax (GST) receivables	47,086	16,979
Receivable from Australian Taxation Office	226,193	-
Other prepayments	235,979	273,954
Deposits	107,950	10,395
Sundry receivables	-	648
Interest receivable	201,809	234,753
	<u>819,017</u>	<u>536,729</u>
<b>9 NON-CURRENT ASSETS – OTHER FINANCIAL ASSETS</b>		
Units in managed investment funds - at fair value	<u>1,127,795</u>	<u>883,201</u>

# Notes to the Financial Statements

## 10 NON-CURRENT ASSETS-PROPERTY, PLANT AND EQUIPMENT

	<i>Plant and equipment \$</i>	<i>Office furniture and equipment \$</i>	<i>Office improvements \$</i>	<i>Total \$</i>
<b>Year ended 31 December 2008</b>				
Opening net book amount	1,360,820	54,817	251,454	1,667,091
Additions	663,190	16,494	17,251	696,935
Disposals	(17,142)	-	-	(17,142)
Depreciation	(605,852)	(6,860)	(25,956)	(638,668)
Closing net book amount	1,401,016	64,451	242,749	1,708,216
<b>At 31 December 2008</b>				
Cost	4,178,112	128,052	528,540	4,834,704
Accumulated depreciation	(2,777,096)	(63,601)	(285,791)	(3,126,488)
Net book amount	1,401,016	64,451	242,749	1,708,216
<b>Year Ended 31 December 2009</b>				
Opening net book amount	1,401,016	64,451	242,749	1,708,216
Additions	555,313	1,050	-	556,363
Make good provision	-	-	70,000	70,000
Disposals	(7,833)	-	-	(7,833)
Depreciation	(686,676)	(7,401)	(24,850)	(718,927)
Closing net book amount	1,261,820	58,100	287,899	1,607,819
<b>At 31 December 2009</b>				
Cost	4,574,918	129,102	598,540	5,302,560
Accumulated depreciation	(3,313,098)	(71,002)	(310,641)	(3,694,741)
Net book amount	1,261,820	58,100	287,899	1,607,819

## 11 CURRENT LIABILITIES – TRADE AND OTHER PAYABLES

	<i>2009 \$</i>	<i>2008 \$</i>
Trade payables	504,008	476,922
Accrued expenses	124,410	81,501
ISIF Grant	169,572	71,228
	797,990	629,651

# Notes to the Financial Statements

	2009	2008		
	\$	\$		
<b>12 CURRENT LIABILITIES – PROVISIONS</b>				
Make good provision	100,000	-		
Employee benefits – annual leave	458,421	451,121		
Employee benefits – long service leave	231,051	121,107		
	<u>789,472</u>	<u>572,228</u>		
<b>13 CURRENT LIABILITIES – CURRENT TAX LIABILITIES</b>				
Income tax	25,670	128,644		
	<u>25,670</u>	<u>128,644</u>		
<b>14 NON-CURRENT LIABILITIES – PROVISIONS</b>				
Employee benefits – long service leave	179,866	218,550		
	<u>179,866</u>	<u>218,550</u>		
<b>15 CONTRIBUTED EQUITY</b>				
	2009 Shares	2008 Shares	2009	2008
			\$	\$
(a) Share Capital				
Fully paid	1	1	1	1
<b>16 RESERVES AND RETAINED PROFITS</b>			2009	2008
			\$	\$
<b>(a) Reserves</b>				
Reserves – Available for Sale Investment Revaluation Reserve			166,674	-
			<u>166,674</u>	<u>-</u>
<b>Movements:</b>				
Reserves – Availability for Sale Investment Revaluation Reserves				
Balance 1 January			-	90,827
Revaluation			166,674	(90,827)
Balance 31 December			<u>166,674</u>	<u>-</u>
<b>(b) Retained profits</b>				
Movements in retained profits were as follow:				
Balance 1 January			8,491,883	8,643,634
Net profit (loss) for the year			145,054	(151,751)
Balance 31 December			<u>8,636,937</u>	<u>8,491,883</u>

# Notes to the Financial Statements

	2009 \$	2008 \$
<b>17 REMUNERATION OF AUDITORS</b>		
<b>(a) Amounts received or due and receivable by Ernst &amp; Young</b>		
Audit of financial reports and other audit work under the Corporations Act 2001	26,500	-
Other services	2,500	-
<b>Total remuneration for assurance services</b>	<b>29,000</b>	<b>-</b>
<b>(b) Amounts received or due and receivable by non Ernst &amp; Young audit firms</b>		
Audit and review of financial reports and other audit work under the Corporations Act 2001	-	20,580
Other services	-	6,150
<b>Total remuneration for assurance services</b>	<b>-</b>	<b>26,730</b>

## 18 COMMITMENTS AND CONTINGENCIES

### (i) Operating leases

Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:

Within one year	516,717	510,975
Later than one year but not later than five years	1,237,346	1,803,952
	<b>1,754,063</b>	<b>2,314,927</b>

### (ii) Contingencies

The Company received an amended assessment of \$424,248 from the Australian Taxation Office ("ATO") for the financial years 30 June 2005 to 2007 for income the Company derived from its members. This assessment is inconsistent with the previous private rulings obtained from the ATO. Accordingly, the Company has engaged a professional services firm to file an objection to the ATO on their behalf. The director and management of the Company strongly believe that they will be successful in their objection. Accordingly, no provision for any liability has been recognised in these financial statements. Furthermore, if the Company is unsuccessful, the income tax returns for the 2008 and 2009 financial years will need to be amended.

In order to reduce the Company's exposure to penalty interest, the Company paid \$212,124 in the current year and has recorded it as a receivable from the ATO in the financial statements.

# Notes to the Financial Statements

## 19 RECONCILIATION OF PROFIT AFTER INCOME TAX TO NET CASH INFLOW FROM OPERATING ACTIVITIES

Profit (Loss) for the year	145,054	(151,751)
Depreciation and amortization	718,927	638,668
Net loss on sale of property, plant and equipment	2,137	9,873
Bad debts	4,930	1,540
Investment distribution income	(77,919)	(125,109)
Impairment	-	334,821
Net exchange differences	(73,765)	(71,832)
Provision for make good	30,000	-
Change in operating assets and liabilities:		
(Increase) Decrease in restricted cash	(8,535)	(136,680)
(Increase) Decrease in trade and other debtors	1,016,668	(728,536)
(Decrease) in provision for doubtful debts	857	(32)
(Increase) in interest receivables	32,946	(78,433)
(Increase) Decrease in deposits and prepayments	(285,773)	(200,598)
(Decrease) in trade and other creditors	175,639	(421,766)
Increase (Decrease) in GST payable	(30,107)	11,004
Increase (Decrease) in provision for unearned income	(1,252,692)	1,565,781
(Decrease) Increase in income tax payable	(102,974)	(15,111)
(Decrease) in deferred tax provisions	(56,613)	(15,973)
Increase in provision for employee entitlements	71,257	44,434
Net cash inflow from operating activities	310,037	660,300

## 20 SUBSEQUENT EVENTS

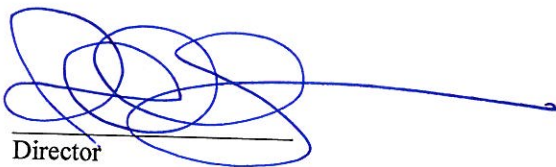
In December 2009, APNIC signed a contract to purchase a property in South Brisbane, which was subject to certain conditions. The resolutions of the conditions are yet to be finalised as at the date of this report.

# Director's Declaration

In accordance with a resolution of the director of APNIC Pty Ltd, I state that:

In the opinion of the director:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 31 December 2009 and of its performance for the year ended on that date; and
  - (ii) complying with Accounting Standards to the extent set out in Note 1 and Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.



Director

Brisbane  
11 February 2010

## Independent audit report to members of APNIC Pty Ltd

We have audited the accompanying special purpose financial report of APNIC Pty Ltd, which comprises the balance sheet as at 31 December 2009, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the director's declaration.

### ***Director's Responsibility for the Financial Report***

The director of the company is responsible for the preparation and fair presentation of the financial report and have determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial report, are appropriate to meet the financial reporting requirements of the *Corporations Act 2001* and are appropriate to meet the needs of the members. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on the financial report based on our audit. No opinion is expressed as to whether the accounting policies used are appropriate to the needs of the members.

We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the director, as well as evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to the members for the purpose of fulfilling the director's financial reporting requirements under the *Corporations Act 2001*. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Independence***

In conducting our audit we have met the independence requirements of the *Corporations Act 2001*. We have given to the director of the company a written Auditor's Independence Declaration, a copy of which is included in the director's report.

### ***Auditor's Opinion***

In our opinion the financial report of APNIC Pty Ltd is in accordance with the *Corporations Act 2001*, including:

- a. giving a true and fair view of the financial position of APNIC Pty Ltd as at 31 December 2009 and of its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements; and
- b. complying with Australian Accounting Standards to the extent described in Note 1 to the financial statements and complying with the *Corporations Regulations 2001*.

A handwritten signature in blue ink, appearing to read 'Ric Roach', is written over the printed name and title. Above the signature, the words 'Ernst & Young' are written in a cursive script.

Ric Roach  
Partner  
Brisbane  
11 February 2010




## Disclaimer on additional financial information

The additional financial information, being the attached Operating Statement, has been compiled by the management of APNIC Pty Ltd.

No audit or review has been performed by us and accordingly no assurance is expressed.

To the extent permitted by law, we do not accept liability for any loss or damage which any person, other than APNIC Pty Ltd may suffer arising from any negligence on our part. No person should rely on the additional financial information without having an audit or review conducted.

A handwritten signature in blue ink that reads 'Ernst & Young'.

Ernst & Young

A handwritten signature in blue ink, likely belonging to Ric Roach.

Ric Roach  
Partner  
Brisbane

11 February 2010

APNIC Pty Ltd

# Operating Statement

FOR THE YEAR ENDED 31 DECEMBER

	2009 \$	2008 \$
<b>INCOME</b>		
Membership fees	7,863,971	6,678,051
Per allocation fees	1,542,369	1,633,389
IP resource application fee	1,194,713	1,053,679
Interest	566,854	771,499
Non-membership income	125,598	127,336
ISIF grant received	124,777	154,911
Reactivation fees	8,876	10,144
Other revenue	161,852	268,444
<b>Total</b>	<b>11,589,010</b>	<b>10,697,453</b>
<b>Less Expenses</b>		
Administration expenses (refer schedule)	11,395,126	10,701,782
<b>Total expenses</b>	<b>11,395,126</b>	<b>10,701,782</b>
<b>Net Trading Income (Loss)</b>	<b>193,884</b>	<b>(4,329)</b>
<b>INCOME (LOSS) FROM ORDINARY ACTIVITIES BEFORE INCOME TAX</b>	<b>193,884</b>	<b>(4,329)</b>

This operating statement does not form part of the audited financial report

APNIC Pty Ltd

# Operating Statement

FOR THE YEAR ENDED 31 DECEMBER

	2009 \$	2008 \$
<b>SCHEDULE OF ADMINISTRATION EXPENSES</b>		
Salaries and wages	4,702,173	4,260,725
Travel	1,404,359	1,359,756
Depreciation – other	718,927	638,668
Employees' entitlements	544,690	473,913
Rent	525,951	487,435
Superannuation contributions – employees	456,174	397,645
ICANN	358,696	236,503
Computer costs – other	381,519	164,196
Professional fees – R&D	293,416	113,022
Payroll tax	274,135	294,696
Communication expenses	156,901	171,713
Insurance – other	133,822	122,462
ISIF grant expense	124,777	154,911
Meeting expenses	118,112	149,546
Staff training	107,973	122,058
Professional fees – consulting	103,742	284,842
Parking expenses	85,854	126,619
Donations	79,433	80,758
Recruitment	73,836	152,845
Membership fees	69,496	58,282
Professional fees – legal	68,487	46,597
Bank charges – general	65,148	62,945
Professional fees – project management	61,211	59,500
Office expenses	55,953	50,146
Gifts and promotions	55,091	51,301
Sponsorship fees	42,945	48,128
Foreign exchange (gain)/loss	38,262	(71,832)
Professional fees – accountancy/management	37,785	28,118
Postage	27,170	30,270
Electricity	26,743	19,303
Auditor's remuneration fees	26,500	20,580
Fringe benefits tax	25,663	4,131
Printing and stationery	24,309	41,863
Staff amenities	20,661	18,742
Repairs and maintenance	18,820	18,562
Deductable entertainment	17,955	3,060
Books and periodicals	16,230	13,542
Translation expenses	15,637	16,832
Cleaning	12,126	11,086
Worker's compensation	9,759	8,107
Doubtful debts	4,928	1,540
Administration fees	4,790	1,174
Equipment hire	2,391	16,687
Loss of sale of fixed assets	2,137	9,873
Impairment expense	-	334,821
Staff benefits	-	5,942
Miscellaneous expenses	439	169
<b>Total expenses</b>	<b>11,395,126</b>	<b>10,701,782</b>

This operating statement does not form part of the audited financial report